Island Conservation
Pacific Regional Director
Possible locations include:
Australia, Fiji, Guam, New Zealand, and Western Samoa
Full Time

About the Organization
Island Conservation (IC) is a US-based, nonprofit organization that works with governments and communities around the world to protect island species under acute threat of extinction. Its primary means for doing so is the removal of invasive vertebrates on islands. With its partners, IC designs and implements conservation projects, which ensure native species protection and demonstrate cutting-edge invasive species removal techniques. IC also supports on-the-ground research to optimize the success of invasive vertebrate removal. Since its founding in 1994, IC’s conservation efforts have saved 288 species from extinction.

Through a recent, systematic assessment, IC has assembled a list of the world’s most biologically threatened islands. Guided by this list, IC will design and implement conservation programs in the United States, South America, the Caribbean, and the Tropical Pacific, while simultaneously coordinating a global campaign to rapidly scale up the rate and impact of its work. This campaign will be designed to create economies of scale through the centralized funding and coordination of conservation activities. It will address the biological and development needs of island nations and nations with islands, and seek support from multilateral organizations, the scientific community, conservation partners, and a diverse set of funders. Through its implementation, the campaign will ensure the conservation of at least 40 threatened species, while simultaneously improving the resilience and livelihood of island populations worldwide.

For additional information about Island Conservation’s work, please visit www.islandconservation.org.

Pacific Regional Director
IC seeks to fill a new regional director position to grow and manage a conservation program in the Pacific Islands. This biologically unique area comprises some 20,000 to 30,000 islands, which are home to hundreds of endemic species. Most of these islands are quite small and therefore can sustain very limited populations of these plants and animals, increasing their vulnerability to extinction due to climate change, habitat destruction, and the introduction of invasive species.

The Pacific Regional Director (PRD) will be responsible for developing and executing overall strategy throughout the region, the development of collaborative partnerships with diverse stakeholders, and for ensuring that high impact, multilateral grants and other change-making mechanisms are used to achieve planned outcomes and impact. The PRD will play a primary role in advancing a global campaign to prevent extinctions on islands. This campaign is designed to take advantage of the economies of scale provided by a combination of centralized funding and an integrated approach across nations. The PRD will draw upon the expertise and resources of the Convention on Biological Biodiversity, the International Union for the Conservation of Nature, the United Nations Environment Programme, the United Nations Development Programme, and the Global Environment Facility in a unified effort to protect biodiversity. Over the next five years, the campaign would ensure the conservation of threatened species, while simultaneously improving the resilience and livelihood of island populations worldwide.

This role requires expert leadership, communication, and management skills, and the ability to develop meaningful relationships with the government agencies of the independent island nations, territories, and nations with islands, which make up the region, as well as regional partners, external partners, and a variety of funders. This is an outstanding opportunity for a strategic and politically savvy leader with demonstrated
successful fundraising experience and broad regional knowledge. The PRD will serve on IC’s senior management team and report to the Executive Director.

**Primary Duties and Responsibilities**
The PRD will perform the following and other duties as assigned:

*Program Vision and Strategy*
- Create and implement a focused, entrepreneurial, and sustainable regional program; define and create strategies for program vision and goals, ensuring consistency with the goals and strategy of the global campaign to prevent extinctions on islands.
- Formulate objectives and priorities, and implement plans consistent with the organization’s long-term interests.
- Capitalize on opportunities and manage risks.
- Collaborate with senior program staff to manage delivery of outcomes as defined by the program vision.
- Assist in the development of business and work plans to support programmatic goals.

*Program Growth/Revenue*
- Align program vision with a fundraising strategy which cultivates and maintains both regional and global donor relationships.
- Identify and approach a variety of funding sources including: multi-lateral donors, foundations, private companies, individuals, and government agencies.
- Achieve revenue targets working with the Executive Director, the Director of Philanthropy, and the philanthropy team.

*External Relations*
- Build strategic partnerships with environmental NGOs, governmental agencies, and other institutions to achieve key programmatic goals.
- Create and nurture relationships with local advocates for the program.
- Engage partners in a growing global coalition to promote IC’s approach to biodiversity conservation.

*Secondary Duties and Responsibilities*

*Leadership and Staff Development*
- Provide leadership, direction, and support for all staff.
- Promote an organizational culture and structure that fosters cooperation, communication, collaboration, teamwork, and trust.
- Create a forward-looking feedback system to ensure IC is always anticipating new challenges.

*Program Operations*
- Facilitate execution of program projects that support programmatic objectives.
- Collaborate with regional partners and IC headquarters.
- Oversee the development and execution of the budget, working closely with the Executive Director, Business Manager, and senior program staff.

**Qualifications**
The successful candidate will have the following minimum qualifications:

- 7+ years of experience as a senior manager, minimum of 3 years experience in the Pacific Island Region
- Deep commitment to, and cultural knowledge of, the Pacific Island Region
- Demonstrated experience in securing multi-year funding from foundations, multi-lateral donors, private companies, individuals, or government agencies
- Exceptional analytical, strategic, and tactical ability, as measured through the execution of projects that meet and surpass expectations
- Recognition as an entrepreneurial leader with a demonstrated conservation ethic and a proven track record of success and accomplishment
- Experience working with numerous stakeholders including local resource users and managers with varied social and economic backgrounds, government agencies, private sector companies, partner NGOs, foundations, and individuals
- Experience in developing and maintaining strong relations at multiple levels within government agencies
- Proven managerial talent in the execution of business plans, including budgeting, staffing, and performance management
- Exceptional oral and written communication abilities, including public speaking and a facility for translating complex information for a broad range of audiences
- Fluency in written and spoken English required, knowledge of French or other local languages a plus
- Ability and flexibility to travel extensively, up to 50% nationally and internationally, including remote locations
- A deep commitment to Island Conservation’s mission
- Superlative interpersonal skills, including a willingness to listen to internal and external constituents and learn from their best ideas
- Intellectual curiosity, approachability, and openness to input from all levels of participants
- High level of energy, and a personable, trustworthy, diplomatic, and respectful demeanor, as well as impeccable integrity
- Proven ability to act as a team player and leader to motivate and inspire staff and colleagues
- Entrepreneurial spirit and a sense of humor

**Compensation and Benefits**
Island Conservation offers a benefits package and competitive salary that is commensurate with experience. This position will be located within the Pacific Island Region. Locations currently under consideration are Australia, Fiji, Guam, New Zealand, and Western Samoa.

**To Apply**
To be considered for this position, interested candidates must use the link below to submit a resume, cover letter, and salary requirements. CEA Recruiting is assisting Island Conservation with their search for a Pacific Regional Director. Please direct all applications and inquiries to CEA Recruiting. This position will remain open until filled.


*Island Conservation is an equal opportunity employer.*

*CEA Recruiting works with leading environmental nonprofits, foundations, and businesses to recruit top talent and design effective organizational staffing strategies. For more information, visit [www.cearecruiting.com](http://www.cearecruiting.com).*